

Recent Seminars

Omaha Police Department
Omaha, NE

HIDTA Training Center
Commerce, CA

Fugitive Investigation Conference
Montgomery, AL

Kansas City Police Department
Kansas City, MO

North Las Vegas Police Department
North Las Vegas, NV

Missouri Gaming Commission
Jefferson City, MO

Germantown Police Department
Germantown, TN

Iowa Board of Medicine
Des Moines, IA

Peoria Fire Department
Peoria, IL

International Assoc. of Special Investigations
Greensboro, NC

Department of Human Resources
Hollywood, FL

Restaurant Loss Prevention & Security Assoc.
Las Vegas, NV



For more information on the Statement Analysis® techniques, Mark's books *I Know You Are Lying* and *Don't Be Deceived*, please visit his website.

www.StatementAnalysis.com

Advanced Interviewing Concepts
P.O. Box 1478
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AIC@StatementAnalysis.com

Statement Analysis®
is a registered trademark of Mark McClish

Statement Analysis® Training

Mark McClish shares his techniques for detecting deception in a verbal and written statement.

Advanced Interviewing Concepts

Statement Analysis®

Statement Analysis® is the process of examining a person's words to see if the subject is being truthful or deceptive. Even though people may lie and withhold information their words will betray them. This is because there are usually several ways you can phrase a statement. People will always word their statement based on all their knowledge. Therefore, their statement may contain information they did not intend to share. In his seminars, Mark McClish shares his techniques on how to analyze a verbal and written statement to detect deception. He also provides insight on how to obtain additional information from a statement. By using excerpts from today's headlines, Mark gives a presentation that is current and unforgettable. His speaking style allows participants to understand and easily grasp the Statement Analysis® techniques.

About Mark McClish

Mark is a 26 year veteran of federal law enforcement. He was an officer with the U.S. Secret Service for two years and a Deputy United States Marshal for 24 years. From 1991 to 1999, he taught interviewing techniques at the U.S. Marshals Service Training Academy. During this time he developed techniques to determine if a person is being truthful or deceptive by analyzing the subject's language. Since 1998, he has been giving presentations on his Statement Analysis® techniques throughout the United States.

In 2009, Mark retired from the U.S. Marshals Service and started Advanced Interviewing Concepts. His company provides interviewing skills training and offers assistance in analyzing a subject's statement.

Mark has appeared on numerous radio and television shows such as ABC's *20/20* and truTV's *In Session*. He is the author of the books *I Know You Are Lying* and *Don't Be Deceived*.

Hosting a Seminar

Hosting a Statement Analysis® seminar will help you develop a rapport with other organizations in your area by providing them with the opportunity to attend this unique training. Seminars are 8 hours in length. Each attendee pays a fee to attend. Several of your personnel will be allowed to attend the training for free. Anyone else attending from your organization will be charged a discounted rate.

As the hosting agency, all you have to do is provide a room for the training. Advanced Interviewing Concepts will register the participants, collect the fees, and send out confirmation notifications.

Advanced Interviewing Concepts will promote the training by sending flyers to various agencies in your city.

Each attendee will receive a Statement Analysis® Workbook and a Certificate of Completion. Participants will spend time examining statements and utilizing the techniques.

In-House Training

If your organization is looking for in-service training, Mark can give a presentation on-site at your location. Your employees will become better listeners and more effective interviewers after learning these techniques.

Mark is also available to speak about his Statement Analysis® techniques in a conference setting. He can tailor a presentation to fit any time frame or format including keynote or a break-out session.

If you are interested in hosting a class or scheduling a presentation, please contact Mark for more information.

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